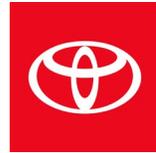




Dealerware



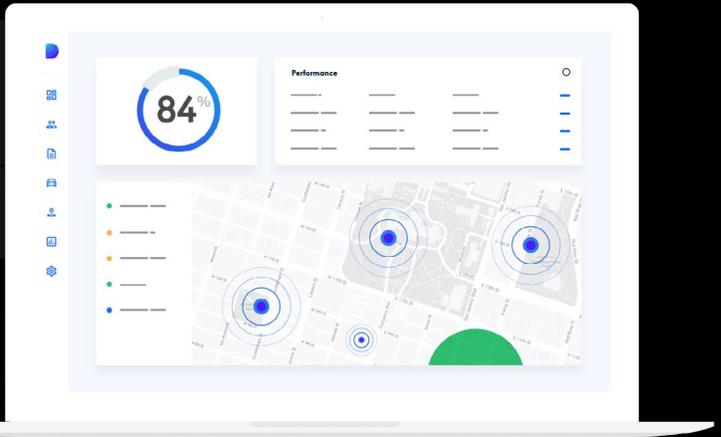
TOYOTA

Rent a Toyota Approved Provider

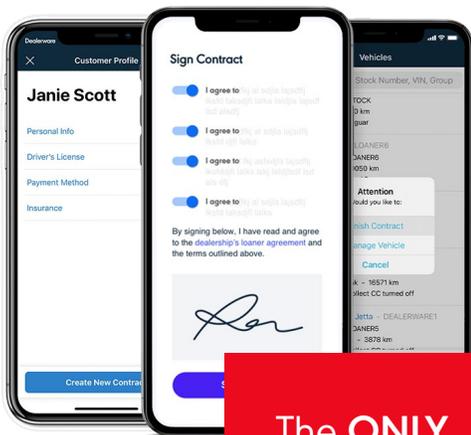
Unlocking powerful rental fleet performance



Your fleet dashboard.



Quickly access all fleet data and information, manage your vehicles and contracts, run reports and so much more, from a single dashboard. Our **Direct Telematics through Toyota** lets you track every vehicle on an interactive map.



The **ONLY** PCI compliant mobile billing solution.

Contract anywhere. In 60 seconds.

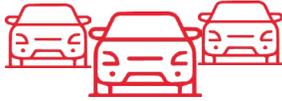
Mobile contracting from anywhere saves you and your customers time.

- Complete new contracts in under a minute, from anywhere!
- Quickly scan your customer's driver license and credit card.
- Terms and agreements easily signed on your customer's mobile device.





Rent a Toyota



Assign specific daily rates to each model in your fleet.



Reporting capabilities designed to support rental needs.



Toyota app integration makes customer reservations easy.



Ensure your Rent a Toyota program vehicles are always covered with state specific rental agreement forms.



Automatically in-fleet and de-fleet program vehicles.

Total rental program support.

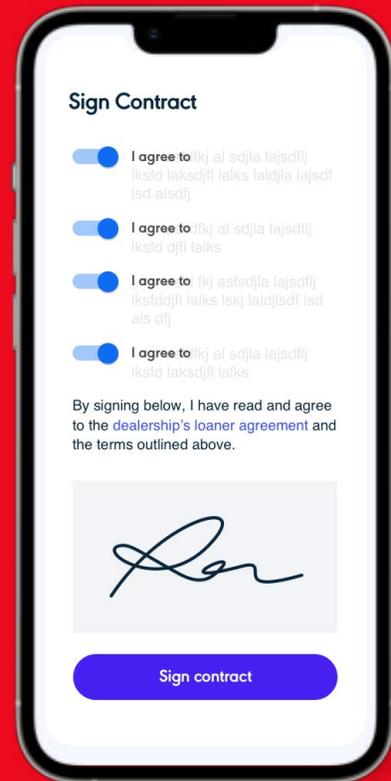
Camry
\$55
per day

RAV4
\$65
per day

Highlander
\$95
per day



Easily assign different rates for each model



Customers can quickly agree to terms and sign from their phone



RESERVATIONS.



MADE EASY.

Interactive Calendar

Manage reservations at a glance

Drag-and-Drop Reservations

Create reservations on mobile or desktop

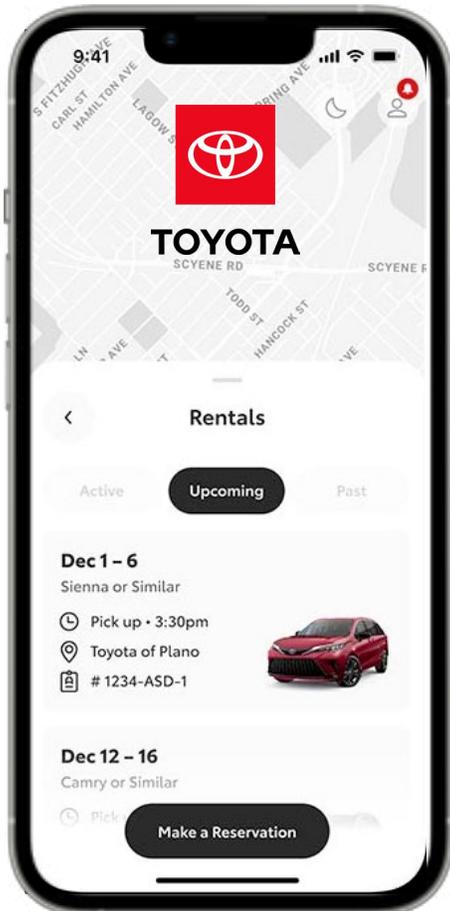
Quickly check your Daily Schedule

Toyota App Integration

The image illustrates the Dealerware reservation system across multiple devices. The laptop screen displays a web interface with a sidebar menu (Dashboard, Customers, Contracts, Calendar, Vehicles, Employees, Reports, Settings, Place Order, Training & Support, Dealerware Marketing) and a main calendar view for March 2023. The calendar shows reservation slots for various vehicles, including Toyota Camry, Toyota Prius, and Toyota RAV4, with customer names like Lewis Hamilton, Mario Andretti, and Michele Mouton. Two smartphones are shown in the foreground: one displays a 'Reservation Overview' for Mario Andretti's reservation, and the other displays 'Today's Schedule' with a list of reservations for pickup and drop-off.



BUILT FOR TOYOTA



Toyota App

Reservations made easy with seamless integration

Reservations made on the Toyota app instantly appear on the Dealerware platform, creating a seamless digital experience for your customers, from start to finish.

Auto-Fleeting

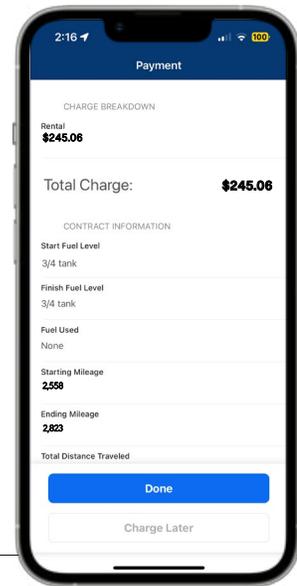
Fleet vehicles are automatically added and removed

Your fleet vehicles are automatically in-fleeted and de-fleeted based on their status in the Toyota Marketplace. Vehicles are updated daily, making time spent doing manual uploads a thing of the past.



Payment solutions that work for you.

From start to finish, Dealerware's integrated credit card processing handles all aspects of customer billing.



Credit Card Scanning



The only PCI compliant mobile solution lets you scan customers' credit cards using the Dealerware app on any iOS or Android device.

Automatically Charge for Fuel & Tolls



Your customers are automatically charged for fuel, mileage, incidentals and tolls based on your easily customizable settings.

Extended Credit Card Hold



Customer credit card authorizations are held for 30 days, ensuring you'll be able to quickly charge for contracts of any length.

Simple Accounting Reports



Dealerware's Revenue and Unsettled Balance Reports provide easily exportable files, providing your accounting team the information they need for any source of business in your fleet.



We let our results do the talking.



Dealerware is an all-in-one mobility management software platform delivering Toyota dealers a complete solution to manage and maximize their rental fleet programs.

Satisfied Customers

99%

customer retention rate

We earn your business, every day

Dealerware is customer obsessed and it shows. Dealers see the difference our platform, quick implementation and support team make, which make them customers for life.

Utilization

+25

percentage points
per month

Get more from every vehicle

Simple and easy, digital automation streamlines rental management with visibility into utilization, staff performance, and KPI reporting.

CSI

+27

point increase supported
by J.D. Power

Elevate your customer experience

In a J.D. Power study on Service Initiation, dealers using Dealerware scored 27 points higher in CSI over dealers not using our platform.

Powerful platform. Simple pricing.

The most robust rental fleet management platform.

Dealerware

\$10

per vehicle
/month

- Drag-and-drop Calendar
- Easy Reservation Management
- Toyota app Integration
- Face ID and Biometric sign-on
- Automatic In-fleeting & De-fleeting
- Contactless contracting, on any device
- Single-button PCI compliant mobile billing
- Customizable rates by model
- Electronic Signature Capture
- Insurance and payment auto-capture
- Fleet Dashboard
- Vehicle Status and History Reports
- Accounting Reporting
- Setup and Support
- Unlimited Users



Connected Car Services

Dealerware works directly with Toyota telematics, letting you streamline fuel and mileage billing while saving time.

- Instantly charge customers for fuel and mileage
- Easily track vehicles on or off the lot with built-in GPS
- Eliminate human error and wasted time spent with manual entry

\$10
per vehicle
/month

RECOVER EVEN MORE.



\$10
per vehicle
/month

Toll Services

Eliminate the time and hassle of obtaining toll payments.

- Automatically bill customers for any tolls incurred
- Eliminate toll violations and late fees
- Supports all toll agencies in the United States



Time is Money.

TRAINING

98%
satisfaction

SUPPORT TICKET
RESOLUTION

26
minutes

SETUP

**Dedicated
Implementation
Specialist**

SUPPORT TIME
TO FIRST RESPONSE

24
minutes

Free Setup & Support

Dealerware's industry leading implementation and customer support teams are dedicated to help dealerships quickly become experts on our technology, letting your team focus their time on your customers.

NO additional cost
NO setup fees
NO training fees
NO per user fees



Get started with 5 easy steps

1

SETUP

2

TRAINING
CALL #1

3

ONLINE
TRAINING

4

TRAINING
CALL #2

5

GO LIVE!

**We're ready
when you need us.**

From phone and email support to in-product training & FAQs, we offer multiple channels to answer questions, solve issues, and capture feedback.



Our customers say it best.



“ We are putting **Dealerware in every store** that we are able. We have seen the digital solution that we need and found a partner that listens and improves rapidly, resulting in **a true partnership in pioneering the guest experience**. Every month that we wait is costing us money and our customers' extra time.

”

TIM BRAND | VP of Aftersales, Asbury Automotive Group

“ The team behind **Dealerware puts my mind at ease**. They know what's going on at my dealership and are **always willing to help**.

”

GLADYS PACHECO | Warranty Administrator,
AutoNation Toyota Gulf Freeway

“ Even though Dealerware started as a loaner car platform, it **works well for car rental fleets and since it is so easy to use, we knew it was a good tool for us**. Plus, the staff has always been very responsive and super helpful.

”

CHRIS KARI | Dealer Principal, Kari Toyota





Elevating rental fleets, together.



Learn more and get started today, toyota@dealerware.com